DANA KARBASI

PROJECT MANAGER & DIGITAL SOLUTIONS SPECIALIST

• OBJECTIVE

Dynamic Project Manager with 3+ years of experience in e-commerce, system integration, and data analytics. Specializes in managing complex technical projects, including CRM systems and web intelligence, with a proven track record in corporate and military intelligence. Skilled at leading cross-functional teams to deliver high-impact solutions on time and under pressure.

SKILLS

Project Management Tools: Salesforce CRM, Workato, Jira, Confluance .

Technical Skills: SQL, Python, Workato.

Intelligence and Analysis: Data Analytics, Business Intelligence, OSINT, WEBINT, SIGINT.

Specialties: Technical Design, Process Optimization, System Integration, User Acceptance Testing.

LANGUAGES

Hebrew | Native

English | Native

persian | Native

EXPERIENCE

Philip Morris Israel

B2C Project Manager / E-commerce Website Manager

· Lead end-to-end management of the company's e-commerce ecosystem.

- · Oversee a technical team of developers and delivery specialists.
- Coordinate integration between the e-commerce platform and Salesforce CRM.
- · Spearhead technical innovations and implement new features.
- Collaborate with third-party vendors to ensure alignment on e-commerce system enhancements and integrations.
- · Deliver scalable and efficient solutions that drive business growth and improve customer experience.

Reporting System Project Manager

Philip Morris Israel

- · Spearheaded data analytics initiatives and managed company's reporting systems.
- · Authored comprehensive technical designs aligned with user requirements.
- · Oversaw the implementation of end-to-end project management methodologies to ensure project success.
- Optimized analytics processes and enhanced user guidance systems.

B2B Project Manager

Philip Morris Israel

- · Managed complex projects from the discovery to deployment.
- · Built and maintained strategic partnerships with third-party vendors.
- Directed system deployment, integration, and training initiatives to ensure seamless adoption.

Project Manager

Unit 8200

- · Led strategic intelligence projects and oversaw system implementations.
- · Managed cross-functional teams in high-pressure environments, ensuring alignment with organizational objectives.
- · Designed and executed mission-critical operations to achieve key strategic goals.

Web Intelligence Analyst & Content Creator Unit 8200

- · Conducted in-depth target audience analysis to optimize intelligence strategies.
- · Designed and executed strategic media campaigns to enhance outreach and engagement.
- · Created and disseminated specialized intelligence materials tailored to operational needs.

EDUCATION

IDF Intelligence Corps Professional Training

Dec 2019 - Jul 2022

Specialized training in intelligence operations, data science, and project management methodologies.

Hof Hasharon High School

Sep 2015 - Jul 2019

Completed advanced studies in Mathematics, English and Social Sciences, earning distinguished academic achievements.

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Feb 2024 - Present

Jan 2023 - Feb 2024

Aug 2023 - Sep 2024

Dec 2021 - Dec 2022

May 2020 - Dec 2021